

## EDUCATION

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PhD. Development microeconomics and applied econometrics, 2005  
Centre for Study and Research on International Development (CERDI)/Université d'Auvergne, France.  
2003-2005: Visiting researcher at the University of California, Berkeley.  
Thesis: "Three essays on Rural Producers Organizations"  
Supervisors: Alain de Janvry and Elisabeth Sadoulet

M.Sc. Development economics, 2001  
Centre for Study and Research on International Development (CERDI)/Université d'Auvergne, France.

## PROFESSIONAL ACTIVITIES

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2010 – present: Research Fellow, International Food Policy Research Institute, Dakar  
2008 – 2010 : Economist, Research Department, French Agency for Development  
2009 – 2010 : Lecturer in development micro-economics, Sciences Po, Paris  
2007 – 2008 : Research Fellow, International Food Policy Research Institute, Washington DC  
2005 – 2007 : Postdoctoral Fellow, International Food Policy research Institute, Addis Ababa

Other teaching and trainings: Université Cheikh Anta Diop (Dakar), Université d'Auvergne (Clermont Ferrand), CIRAD (Montpellier), Sup-Agro (Montpellier)

Other Consultancies: World Bank, DfID, Kellogg Foundation / CEPAL Mexico, UNDP, SEVEN foundation

Referee work: *Food Policy*, *Journal of Agricultural Economics*, *Journal of African Economies*, *Economie Rurale*, *World Development*, *Journal of Development Studies*

## PAPERS AND REPORT

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### *Journal Articles*

"Do Community Sharing Norms Constrain the Emergence, Configuration, and Activities of Market-Oriented Organization ? A Study for Burkina Faso", with Alain de Janvry and Elisabeth Sadoulet, *Economic Development and Cultural Change*, 2010.

"Returns to Scope? Smallholders commercialization through multipurpose cooperatives in Ethiopia", with Alemayehu Seyoum Taffesse, forthcoming, *Journal of African Economies* (forth)

"Impact analysis of rural electrification projects in Sub-Saharan Africa", *World Bank Research Observer*. 2010

"The Burkinabè Cotton Story 1992-2009: Sustainable Success or another Red Herring?", with Jonathan Kaminski and Derek Headey", forthcoming, *World Development*. 2010

"Economic impact of mobile telephony: results from a case study in Haiti", with Guillaume Barberousse and Véronique Pescatori, *Private Sector and Development*, 2009.

“Do Village Organizations make a difference in African rural development ? A study for Senegal and Burkina Faso”, with Alain de Janvry, Marie-Helene Collion, Pierre Rondot and Elisabeth Sadoulet. *World Development*, 2008.

“Heterogeneous impacts of cooperatives on smallholders' commercialization behavior: evidence from Ethiopia” with Alemayehu Seyoum Taffesse and Eleni Gabre-Madhin. *Agricultural Economics*, 2008.

“Cooperatives and the poor: who’s in, who’s out? A study of marketing cooperatives in rural Ethiopia” with David Spielman, *Food Policy*, 2007.

### *Working Papers*

“Randomizing the ‘last mile’: a note on using vouchers to assess household-level impact of infrastructure development”, with Maximo Torero, 2010 submitted.

“Measuring Aspirations: an instrument for Ethiopia”, with Alemayehu Seyoum Taffesse, 2011. Under review. submitted

“Evaluation of Impacts? A donor’s perspective”, with Jocelyne Delarue and Jean-David Naudet, 2010. Revised for the *Journal of Development Effectiveness*, 2011

“Aspirations and Well-being outcomes in Ethiopia”, with Alemayehu Seyoum Taffesse and Stefan Dercon, Oxford University Working Paper, 2008 – Revise and resubmit *Journal of Development Studies*

"Grasping the Forest Via More Trees? Increasing the External Validity of Randomized Evaluation, a review", 2008.

"Social Resistance to Institutional Change, Emergence of Market Oriented Organizations in Rural Senegal", with Alain de Janvry and Elisabeth Sadoulet, 2006.

### *Reports*

“Recherche en Economie Quantitative par les Centres de Recherche Nationaux : Diagnostic pour le Sénégal”, with Diery Seck, 2010.

Welfare impact of Rural Electrification, “Short term” evidence from Ethiopia, with Maximo Torero, a report for the World Bank, 2009.

“Cooperative Behaviour in Rural Uganda: Evidence from the Uganda National Household Survey 2005”, with Ruth Hill and Reno Dewina, IFPRI project report, 2008.

Mobilizing Rural Institutions for Sustainable Livelihoods and Equitable Development, A Case Study of Farmer Cooperatives in Ethiopia. With David J. Spielman, 2008.

"Staple-crop Marketing in Sub-Saharan Africa: Ten Case Studies" (with Nicholas Minot, Ruth Hill, Marites Tiongco and Devesh Roy). Report prepared for the Bill and Melinda Gates Foundation. 2008.

"Ethiopia : The path to self-resiliency" with Timothy Robert Frankenberger, Phil Sutter, Amdissa Teshom, Alemtsehay Aberra, Mulugeta Tefera, Moges Tefera, Alemayehu Seyoum Taffesse, and Tom Spangler, A report for CHF – Partners in Rural Development, 2007

"Village Farmer Organizations and Rural Development in Senegal" (with Alain de Janvry, Elisabeth Sadoulet, Maguelonne Chanron et al.). Report for the World Bank. January 2004.

"Village Farmer Organizations and Rural Development in Burkina Faso" (with Jean-Louis Arcand, Maguelonne Chanron et al.). Report for the World Bank. April 2004.

"Towards a Three-pronged Strategy of Institutional Development for Poverty Reduction among the 'en-dehors' People in Haiti" (with Maguelonne Chanron, Alain de Janvry and Elisabeth Sadoulet). Report prepared for the CEPAL, Mexico, and the Kellogg Foundation. November 2002.

### *Book Chapters and research monographs*

*Cooperatives for Staple Crop Marketing: Evidence from Ethiopia*, with David Spielman, Alemayehu Seyoum Taffesse and Eleni Gabre Madhin, IFPRI Research Report 166, 2010.

Navigating through Reforms: Cotton reforms in Burkina Faso, with Jonathan Kaminski and Derek Headey, in Spielman, D.J. and Pandia-Lorch, R. eds. *Millions Fed: Proven Successes in Agricultural Development*, International Food Policy Research Institute, Washington D.C. 2009.

Longer technical version: "Institutional reform in the Burkinabè cotton sector and its impacts on incomes and food security: 1996-2006" IFPRI Discussion Paper 920.

### *Conference presentations*

2011: UNU-WIDER Conference on Poverty and Behavioural Economics, Network of Network on impact evaluations (Paris), CIRAD development seminar, DIAL development seminar.

2010: International Food Policy research Institute seminar (Dakar), CGAP annual conference (Nairobi), International Conference on the Informal Sector and Informal Employment (Hanoi), PEP annual conference (Dakar), Network of Networks of Impact Evaluations annual conference (Bonn).

2009: International Agricultural Economics Association triennial meetings (Beijing), University of Warwick conference on Aspiration and Poverty (Coventry), International Food Policy Research Institute seminar (Addis Ababa), the 3ie Perspective on Impact Evaluations conference (Cairo), CIRAD-INRA MOISA seminar (Montpellier).

2008: Ethiopian Economic Association annual conference (Addis Ababa), International Food Policy research Institute seminar (Washington DC).

2007: Center for Studies of African Economies annual conference (Oxford), Ethiopian Economic Association annual conference (Addis Ababa), Agricultural Economics Society of Ethiopia (Addis Ababa), Ethiopian Development Research Institute seminar (Addis Ababa), Cornell - African Economic Research Consortium conference (Nairobi), IFPRI-IPMS-EARO smallholders' commercialization symposium (Addis Ababa).

2006: IFPRI's Ethiopia Strategy Support Program annual conference (Addis Ababa), Ethiopian Development Research Institute (Addis Ababa), International food Policy Research Institute seminar (Washington D.C.).

2005 : New-England Universities Development Conference (Providence), European School of New Institutional Economics (Cargese), Center for Global Development seminar (Washington D.C.), World Bank seminar (Washington D.C.), Association Française de Sciences Economiques annual conference (Clermont Ferrand).

2004 : University of California at Berkeley seminars, World Bank seminar (Washington D.C.), Center for Studies of African Economies annual conference (Oxford).

### **RESEARCH GRANTS**

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"Aspirations and well-being outcomes in Ethiopia", \$100,000 from SEVEN Fund annual competition, with Alemayehu Seyoum Taffesse. 2008.

"Working together for market access: strengthening rural producer organizations in Sub-Saharan Africa", €1,176,000 from GTZ/BMZ annual CGIAR system wide competition. 2008.

"Conditions for agricultural technology adoption in Africa, a Systematic review", \$110,000 3ie-DfID international competition. 2011.

### **LANGUAGE PROFICIENCY**

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French: native, English: fluent, Amharic: working knowledge